



# Reimagine the frontline worker experience



In today's world, the frontline workforce, which represents nearly 2 billion people worldwide, is the backbone of communities and economies around the world. **88% of organisations** employ people in frontline roles and when frontline workers say something is not working, we can't afford to ignore them.

And that's where industry-specific solutions tailored for the unique needs of frontline workers can help foster a more innovative, productive and engaged workforce.

Discover how frontline workers paired with the right tools can accelerate the digital transformation, build and strengthen organisation's culture.



## Frontline Worker Pilot

The new Pilot program will enable you to transform frontline experiences with solutions that improve engagement, efficiency and security.

This 12-week Partner-led pilot will provide you with an accelerated hands-on experience to modernise your frontline employee experience with purpose-built, cloud-based modern work solutions in your environment.

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# Pilot framework



## PLAN

- Identify success factors capturing customer's vision, expectations and goals
- Prioritise 2 to 3 scenarios to pilot
- Identify up to 500 frontline workers to participate in the pilot (minimum requirement is to activate at least 100 to 250 users)



## ENABLE

- Complete base configuration of relevant Microsoft 365 components
- Setup and onboard frontline workers in the customer's tenant
- Deploy identified top frontline scenarios
- Regular status meetings to discuss pilot progress and challenges



## GROW

- Identify blockers, key learnings and feedback from users who participated in the pilot
- Deliver an executive summary of results to key business decision makers
- Develop actionable purchase and adoption plans that effectively meet customer requirements and needs

## Why Insight for Microsoft?

Few can compare with our relationship with Microsoft. Partners for 30 years and counting, we are the largest Microsoft global partner with more than 5,000 consultants and 1000 dedicated Microsoft resources globally. Our best-in-class capabilities, unmatched expertise, and ability to successfully deliver solutions built across all areas of Microsoft technology have earned us numerous recognitions.

### 7 Microsoft Solutions Partner Designations, including:

- Security
- Microsoft Cloud
- Infrastructure (Azure)



### Microsoft Partner Awards, including:

- 2023 Microsoft Australia Partner of the Year
- 2023 Microsoft Hong Kong Partner of the Year
- 2023 Solution Assessments Partner of the Year
- 2022 Microsoft Canada Partner of the Year
- 2021 Microsoft Security Partner of the Year (Singapore)

### 22 Specialisation, including:

- Identity and Access Management
- Threat Protection
- Azure Virtual Desktop



**3,000** Microsoft certifications globally

## About Insight

Insight Enterprises, Inc. is a Fortune 500 solutions integrator with more than 11,500 teammates worldwide helping organisations accelerate their digital journey to modernise their business and maximise the value of technology. We enable secure, end-to-end transformation and meet the needs of our clients through a comprehensive portfolio of solutions, far-reaching partnerships and 33+ years of broad IT expertise. Rated as a Forbes World's Best Employer and certified as a Great Place to Work, we amplify our solutions and services with global scale, local expertise and a world-class e-commerce experience, realising the digital ambitions of our clients at every opportunity.

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